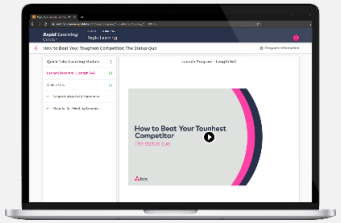
MVP Sales 60-Minute Workshop

Pre-session

Watch trigger video

6-min



60-minute workshop

Discuss trigger video

5-min

Coach teaches sales concept

20-min

Breakout session

10-min
Group learning and interaction on mindset exercises

Mindset Shift

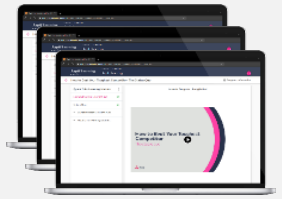
20-min
Combine sales learning concept, breakout input & group exercises to enable sustained behavior change

Action plan & wrap-up

5-min

Post-session

Follow up

6-min
Assign additional micro-videos

30-min
Schedule
Get Togethers
(leader-led coaching)